

Asia Private Equity Forum 2011

January 19, 2011 (Wednesday) Hong Kong Convention and Exhibition Centre



Professor K.C. Chan, Secretary for Financial Services and the Treasury, HKSAR

Professor K.C. Chan was born in 1957. Before assuming the post of Secretary for Financial Services and the Treasury, Professor Chan was Dean of Business and Management of the Hong Kong University of Science and Technology (HKUST). Prior to joining the HKUST Business School in 1993, Professor Chan had spent nine years teaching at Ohio State University in the USA.

Professor Chan received his bachelor's degree in economics from Wesleyan University and both his M.B.A. and Ph.D. in finance from the University of Chicago. He is specialized in assets pricing, evaluation of trading strategies and market efficiency and has published numerous articles on these topics.

Before joining the Government, Professor Chan held a number of public service positions including Chairman of the Consumer Council; director of the Hong Kong Futures Exchange; member of the Commission on Strategic Development, Commission on Poverty, the Exchange Fund Advisory Committee, the Hang Seng Index Advisory Committee, and the Hong Kong Council for Academic Accreditation. Professor Chan is also former President of the Asian Finance Association and former President of Association of Asia Pacific Business Schools.



Mr. Conrad Tsang, Managing Director, Baring Private Equity Asia

Mr. Conrad Tsang is Managing Director of Baring Private Equity Asia. For the past 10 years since 1999, he has led or participated in 18 investments covering traditional industries such as natural resources/mining, manufacturing, automotive, education, healthcare, retail, consumer products, logistics, media, energy etc. His portfolio includes Hidili Industry, Noah Education, Minsheng Education, Galloping Horse, Pansoft and Launch Tech.

Prior to joining Baring, Conrad was with Peregrine Investment Holdings in Asian fixed income sales and marketing, and with Merrill Lynch Asia Pacific in equity research, focusing on media and retail sectors. Conrad holds a Bachelors Degree in Electrical and Electronic Engineering, First Class Honours, Imperial College, University of London and a Masters Degree in Management Studies from University of Oxford, United Kingdom.

Mr. Tsang is currently an Executive Committee Member of the Hong Kong Venture Capital and Private Equity Association. He also holds the position of Co-Chairman, PRC Committee.



Mr. Adam M. Roseman, Founder & Managing Director, ARC China

Mr. Roseman founded ARC China in 2008 to focus on investments in Chinese domestic consumption-oriented SMEs in second and third tier cities. Prior to founding ARC China, Mr. Roseman was an investment banker at Barrington Associates and Lehman Brothers, working in M&A, as well as public offerings of debt and equity. Mr. Roseman is currently a member of both the Board of Trustees of Big Brothers Big Sisters of Los Angeles and the Board of Governors Member of Cedars-Sinai Medical Center as well as a member of the Clinton Global Initiative. He was recognized in 2007 by Los Angeles Business Journal as one of Los Angeles' top entrepreneurs under 30 years of age.

Mr. Roseman is a current board member and former board member of numerous public and private companies. He has appeared on numerous international and Chinese media outlets, including print and television, discussing China and its interaction with the international capital markets. Mr. Roseman is currently based in Shanghai.

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Mr. Alvin Li, Managing Director, CCB International Asset Management Ltd

Mr. Li has been responsible in the last 3 years for the direct investment activities of CCBIAM. Previously, Mr. Li was a CFO of a HK listed company and helped list the company in an effective way. He had worked as an investment banker at Schroders and Standard Chartered Asia. He had also worked with Hutchison Whampoa Property Group as Financial Controller and Hong Kong Land (a member of the Jardine Group) as Senior Investment Manager. He has over 20 years of experience in finance and investment. Mr. Li is licensed as responsible officer with the Securities and Futures Commission in respect of Regulated Activity types 9 (asset management).

Mr. Li is a CFA Charterholder and qualified as a Chartered Accountant while working at KPMG, London. Mr. Li holds a BSc (Econ) degree with specialization in Accounting and Finance from the London School of Economics and Political Science, The University of London.



Mr. Victor Chu, Founder and Chairman, First Eastern Investment

Victor Chu was born in Canton, China and came to Hong Kong at the age of four. He received his early education in Hong Kong and England, and took his law degree at University College, London. Mr. Chu is Chairman of First Eastern Investment Group, a leading Hong Kong-based direct investment firm and a pioneer of private equity investments in China. He is also Chairman of First Eastern Investment Bank Limited in Dubai and Evolution Securities China Limited in London. Mr. Chu is a main board member of Zurich Insurance.

Victor Chu has served as Director and Council Member of the Hong Kong Stock Exchange, Member of the Hong Kong Takeovers and Mergers Panel, Advisory Committee Member of the Securities and Futures Commission, and part-time member of Hong Kong Government's Central Policy Unit. Mr. Chu is currently a Foundation Board Member of the World Economic Forum and co-chairs the Forum's International Business Council. He is also Chairman of the Paris-based ICC Commission on Financial Services and Insurance.

Mr. Chu is admitted to practise law in England and Hong Kong. Since 1982 he has practised in the field of corporate, commercial and securities laws, with special emphasis on China and regional investment transactions. He served as Deputy Secretary-General of the International Bar Association (IBA) from 1995 to 2000.

Victor Chu has served on the Governing Council of University College London and the Foreign Affairs University of China. He is a Trustee of Asia House and the International Business Leaders' Forum, as well as a member of the Mayor of London's International Business Advisory Council. Mr. Chu's other civic associations include service on the boards or advisory councils of the International Crisis Group, Chatham House, Harvard Kennedy School, East Asia Institute of Cambridge University, the Oxford Martin School and the Atlantic Council of the USA.



Mr. Gabriel Li, Managing Director, Orchid Asia Group

Prior to rejoining Orchid Asia, Mr. Li was a Managing Director at the Carlyle Group in Hong Kong, overseeing Asian technology investments. From 1997 to 2000, he was at Orchid Asia's predecessor, where he made numerous investments in China and North Asia. Previously, he was a management consultant at McKinsey & Co in Hong Kong and Los Angeles. Mr. Li is on the board of Ctrip.com International (NASDAQ: CTRP), the largest travel reservation services company in China.

Mr. Li graduated summa cum laude from the University of California at Berkeley, earned his M.S. from the Massachusetts Institute of Technology and his M.B.A. from Stanford Business School.



Mr. Lucian Wu, Managing Director, Paul Capital Advisors

Mr. Wu joined Paul Capital Partners in early 2008 as Managing Director, Head of Asia. Based in Hong Kong, he is responsible for heading up the Asian office and the firm's expansion into Asia Pacific. He has over ten years of private equity experience in Asia and was formerly a partner at Henderson Private Capital in Asia and a founding member of Electra Partners Asia.

Mr. Wu qualified as a Chartered Accountant with PricewaterhouseCoopers in London and spent a number of years providing audit and business advisory services in their London and Hong Kong offices. Mr. Wu holds a BSc degree in Mathematics with First Class Honours from Imperial College, University of London.

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Mr. Eric R Mason, Senior Vice President, The Church Pension Fund

Mr. Mason has been in the Asia region for twenty years. He joined the Church Pension Fund in 2009 as the head of Fund's Asian office based in Hong Kong. He has responsibility for representing the Fund's investment across all asset classes in both the private and public markets, with a focus on private equity, venture capital, real estate, hedge funds and specialized situations. In addition, Mr. Mason works closely with the investment team in the US to source new investments and to monitor existing ones.

Prior to joining the Fund Mr. Mason was the head of the Carlyle Group's Asia Leverage Finance Fund and before that he spent 12 years with JPMorgan most recently as Asian regional co-head for Syndicated & Leveraged Finance. Mr. Mason received a B.A. in International Relations from the University of Delaware and Masters in International Affairs from Columbia University's School of International and Public Affairs.



Ms. Jie Gong, Vice President, Morgan Stanley Alternative Investment

Ms. Gong is a Vice President for the Private Equity Fund of Funds group. She joined AIP in 2007 and leads the Asian investment activities from Hong Kong. She has 12 years of relevant industry experience. Prior to joining AIP, she was a Vice President in leveraged finance in JPMorgan Hong Kong, responsible for marketing, structuring, and executing syndicated loans, high yield bonds, and mezzanine debt for LBO financing and growth capital. Prior to joining JPMorgan, she worked for the International Finance Corporation, the private sector investment arm of the World Bank Group in Washington, DC, where she executed various debt and equity investments. Prior to that, Jie worked in leverage finance and corporate finance in JPMorgan New York and London.

Ms. Gong received a B.A. in Economics from Shanghai International Studies University, an M.A. in Economics from the University of Miami, and a Master in Finance from the London Business School.



Mr. Vincent Huang, Partner, Pantheon

Vincent is a senior member of Pantheon's Asian investment team and is involved in all aspects of Asian investment activity, with a particular focus on China and India. He is a member of the Asia investment committee as well as global co-investment committee, and oversees Pantheon's direct investment activities in Asia. He is responsible for deploying over US\$600m in leading private equity funds in Asia and sits on over 10 advisory boards of prominent funds such as Honey Capital, Baring Asia, and TPG Asia.

Prior to joining Pantheon in 2004, Vincent was the Chief Representative for AIG Investment Corporation in Shanghai, where he was responsible for the firm's direct investment activities in China for more than three years. Vincent has also worked as an investment banker for 7-8 years at Merrill Lynch and Schroders, all based in China. Vincent received a BA in Finance from Shanghai University of Finance and Economics. He is fluent in English and Mandarin. Vincent is based in Hong Kong.



Ms. Alice Chow, Managing Director, Squadron Capital

Ms. Chow joined Search Investment Group in 2002, left in late 2004 to assist the chairman of a public-listed company in Hong Kong set up his private investment office, and rejoined the Group in early 2006. Previously, she was with QED Global Limited, a Hong Kong-based technology and media ventures company, which she joined following work as an Engagement Manager with McKinsey & Company, the international business strategy consulting firm, in New York. Ms. Chow started her career in cardiovascular research with Genentech, Inc.

Ms. Chow holds an MBA from Stanford University and a BA in Molecular Biology from the University of California at Berkeley, where she was Phi Beta Kappa. Ms. Chow speaks Cantonese and Mandarin Chinese.

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Mr. Anthony Zhao, Senior Partner, Zhong Lun Law Firm

Mr. Zhao is a senior partner of Zhong Lun Law Firm, and is the managing partner of its Shanghai office. His practice is concentrated on private equity and venture capital, capital markets, and mergers and acquisitions, and has been consistently recognized as an Asian leading law practitioner in these areas. Mr. Zhao has extensive experiences in a broad range of industrial sectors in China, such as TMT, education, healthcare, retail, logistics, energy, natural resources, consumer products, pharmaceuticals and manufacturing. Mr. Zhao was an associate with Paul Weiss in New York and Hong Kong before he joined Zhonglun as a partner in 2003. He holds an LLB from Fudan University, an LLM in International Law from Queen's University and an LLM in Corporate Law from New York University. Mr. Zhao is admitted to practice law in China and New York State.



Ms. Sarah Alexander, President and CEO, Emerging Markets Private Equity Association (EMPEA)

Ms. Sarah Alexander is the founding President and CEO of EMPEA, a global association that promotes the development of the private equity and venture capital asset class in emerging markets. Comprised of over 280 leading fund managers and institutional investors, EMPEA is the leading industry body representing the interests of PE practitioners in developing countries. Ms. Alexander is a frequent contributor to industry research, a speaker at leading industry events, and serves as a Member of the Experts Committee for the World Economic Forum's Study of the Global Economic Impact of Private Equity.

Prior to EMPEA, Ms. Alexander was a private equity investor in Asia with Emerging Markets Partnership (now EMP Global), managing private equity transactions across the region. Previously, she was with the World Bank Group, where she designed new initiatives for private sector participation in development finance. Earlier in her career, she worked at the U.S. Department of State, managing international trade and financial policies. She began her career as a foreign policy adviser in the U.S. House of Representatives.

Ms. Alexander received an M.B.A. from Harvard Business School, a Masters of Public Administration from Princeton University's Woodrow Wilson School, and a B.A. in history, summa cum laude, from Emory University. She has been a member of the Council on Foreign Relations and an Adjunct Professor of finance at Georgetown University, School of Foreign Service. She currently serves on the Board of Trustees of Meridian International Center in Washington, DC.



Mr. Shinvanadan Dalvie, Managing Director, AEA Investors

Mr. Dalvie joined AEA in New York in 1997 and relocated to Hong Kong in late 2006 to lead the firm's private equity activities in Asia.

Shiv recently led the firm's investment in NCGA Holdings, a leading auto dealership network based in Northern China. He has also played a significant role in the firm's investments in Burt's Bees, Compression Polymers, Kranson Industries, Mettler-Toledo, Telephia and XM Satellite Radio. He has served on the board of directors of several public and private companies.

Prior to joining AEA, Shiv was a member of the M&A group at Credit Suisse First Boston and has previously worked with Microsoft Corporation and ChrysCapital, India's largest private equity fund. Shiv received an M.B.A. from Stanford University's Graduate School of Business and a B.S. in computer science.



Mr. Rober Petty, Managing Partner and Co-Founder, Clearwater Capital Partners

Robert Petty is the Managing Partner and Co-Founder of Clearwater Capital Partners, and a member of the firm's Investment Committee. Over his 27-year career, Mr. Petty's predominant focus has been Asian special situations investing, including: Turnarounds, restructurings, stressed credits, and distressed-for-control transactions. Mr. Petty's principal responsibilities encompass portfolio management, origination, and overall management of the firm. Since inception of the firm in 2001, Mr. Petty and his partner have utilized their credit oriented investment strategy to invest profitably across sectors and geographies, building an Asia-focused business that today is one of the largest credit investing firms in the region. Throughout his investment experience, Mr. Petty has been a capital committer across organizations and through cycles in hundreds of transactions encompassing bonds, loans, private placements, turnarounds, and private equity. Mr. Petty's previous experience includes senior positions at Amroc Investments LLC, Peregrine Fixed Income Ltd, and thirteen years with Lehman Brothers Holdings, Inc.

Mr. Petty sits on the board of three Clearwater portfolio companies. He also serves on the board of EngenderHealth, as well as the Board of Directors of EMPEA (Emerging Markets Private Equity Association). Mr. Petty holds a B.A. in Political Science from Brown University.

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Mr. Luis Miranda, Chairman, IDFC Capital

Luis has set up 2 companies and has extensive experience in dealing with early stage companies and private equity investing. In 2002, he set up IDFC Private Equity and was the President & CEO until October 2010. He was earlier a Partner at ChrysCapital. Prior to that, he spent 11 years in sales and trading and was a key member of the start-up team at HDFC Bank, India's leading private sector bank. He has also worked at HSBC Markets, Citibank, KPMG and PriceWaterhouse. Luis is the Co-Chairman of the India Private Equity and Venture Capital Association (IVCA) and a Director of the Emerging Markets Private Equity Association (EMPEA). Luis chairs the Asia Cabinet of the Global Advisory Board of the University of Chicago, Booth School of Business and is on the World Economic Forum's Expert Committee to formalise strategies in the infrastructure space. Luis received an MBA from the University of Chicago, Booth School of Business, and is a member of the Institute of Chartered Accountants of India.



Mr. Kunal Kumthekar, Director, Nine Rivers Capital

Kunal was private equity focused investment banker as a founder of KPIN capital and as a Director & Partner at Cipher Capital, both being private equity focused investment banks. Some of the notable deals done by Kunal include PE fund raising for companies like IVRCL, Shriram EPC and Rinac India amongst others. He also served on the Board of RIS India, a subsidiary of Results International Inc, an IT company based in US and helped them grow their operations in India. Kunal started his professional career with the JM Financial Group, where he grew up the ranks to Head of M&A and Corporate Advisory division and was CEO of their stock broking business. Kunal holds an MBA in finance and a graduate degree in mechanical engineering.



Mr. Sing Wang, Partner, Texas Pacific Group

Prior to joining TPG, Mr. Wang was Chief Executive Officer and Executive Director of TOM Group Limited. He spent seven years at Goldman Sachs in both New York and Hong Kong in various positions including Executive Director / Head of China High Technology in Hong Kong. He was a founding member of the firm's Asian private equity team and headed their China Investment Projects. Before Goldman Sachs, he was a Manager at HSBC Private Equity in Hong Kong and a strategic consultant with McKinsey & Co., in Chicago, U.S.A. Mr. Wang is one of the Greater China's most experienced private equity investors with broad experience in investment banking, equity capital markets and technology. Mr. Wang was selected by Cai Jing Shi Bao (China Business Post - a leading business publication in China) as one of the "Top 10 China IT Business People" in 2003. Subsequently, he won the "Executive Award" in the 2004 DHL/SCMP Hong Kong Business Award and also became a member of the "Young Global Leaders" under the World Economic Forum. With the award of top 10 "China Media People 2005", Mr. Wang's achievement is further recognized in the media sector.

Mr. Wang is currently director of MI Energy, ShangPharma, NT Pharma, Yunnan Red and China Vogue Casualwear, and also the Chairman of Amerinvest Group of Companies; a Standing Committee Member of the 10th Yunnan Provincial Committee of the Chinese People's Political Consultative Conference (CPPCC) and holds several business and community appointments.

A native of Kunming in Western China, Mr. Wang graduated from Yunnan University, China with a Bachelor degree in Science. He worked for the Chinese Academy of Sciences in Kunming for two years before furthering his studies at Oxford University, UK, where he graduated with a Master of Science degree in Forestry and its Relation to Land Use; a Master and a Bachelor of Arts degree in philosophy, politics and economics.

Mr. Hanjaya Limanto, Managing Partner, Aureos Capital

Hanjaya joined Aureos in 2005 and is in charge for South East Asia region. The funds have made investment in 19 companies and have made full and partial exits from 4 investments.

He has over 20 years of investment and business operation experience. He has particular expertise in consumer and retail sectors in South East Asia. With CDC Group plc and JD Ventura Corporation, he developed expertise in VC financing, distressed asset investment and leveraged buy-outs. He gained experience in business operation and consumer sectors from his 8 years tenure with Procter & Gamble.

Aureos Capital is a global private equity fund management company, which specializes in providing expansion and buy-out capital to unlisted small-to mid-cap businesses across Asia, Africa and Latin America. Since its establishment in 2001, Aureos has grown its funds under management to over US\$1.2 billion and extended its geographical footprint to over 50 emerging markets covering Asia, Africa, and Latin America, by establishing 15 regional private equity funds.



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Mr. David G Pierce, Chief Executive Officer, Squadron Capital

David Pierce has worked in East Asian business, investment management and private legal practice for more than 25 years, based at various times in Beijing, Hong Kong, Shanghai, Singapore, Taipei and Tokyo. He is currently Chief Executive Officer of Squadron Capital, an Asia-focused fund of private equity funds manager that is a member of Search Investment Group of Hong Kong.

Prior to joining the Search Investment Group in 2001, Mr. Pierce was a partner in an international law firm and prior to that was president of a China-focused private equity firm. Mr. Pierce is a member of the LP advisory committees of several private equity funds, of the US State Department's Advisory Committee on International Economic Policy and of the board of ACCION International, the global not-for-profit microfinance organization.

Mr. Pierce holds an LLM from the London School of Economics, a JD cum laude from Harvard Law School and a bachelor's degree summa cum laude from Dartmouth College. He is a member of the California and New York bars.



Mr. Pote Videt, Managing Director, Lombard Investments

Pote Videt is a Managing Director of Lombard based in Bangkok. Prior to joining Lombard in 2002, Mr. Videt was Managing Director of Credit Suisse First Boston responsible for Southeast Asia, and Managing Director of Goldman Sachs in Hong Kong. His transactional experience has ranged from small entrepreneurial concerns to several Fortune Global 500 companies, government enterprises and international organizations. In its first worldwide survey, Global Finance magazine named Mr. Videt as one of the best bankers in the emerging markets. In 1997, Mr. Videt served briefly as Deputy Minister of Commerce in the Thai Government. From 1998-2001, he served as advisor to the Deputy Prime Minister Dr. Supachai Panitchpakdi (former head of the WTO) with regard to international economic policy. He has also served on the Council of Economic Advisors to the Prime Minister of Thailand. Mr. Videt serves on the Boards of the Asian Corporate Governance Association and the Emerging Markets Private Equity Association, and is trustee emeritus of the Asia Society - New York.

Mr. Videt graduated summa cum laude, Phi Beta Kappa from Yale University with a B.A. degree (1974) and holds an M.B.A. (1976) with distinction from Harvard Business School.



Mr. Rodney Muse, Co-Founder and Managing Partner, Navis Capital Partner

Mr. Muse is one of the three founders of Navis Capital Partners. At Navis, Mr. Muse leads investment teams in making, monitoring and exiting investments, sits on Navis Investment Committee and sits on the boards and/or executive committees of several Navis portfolio companies. Mr. Muse is also responsible for a number of operational aspects inside Navis.

Mr. Muse has been active in Navis' investments in South East Asia and spearheaded its activities in Australia over the past five years. Under his leadership, Navis has invested in numerous companies including Drypers, Distri Thai, Hill & Associates, Dome Coffees Australia Pty Ltd, Europcar Asia Pacific, National Lifestyle Villages, The Australian Retail Franchise Group Pty Ltd. and Peoplebank Australia Ltd. Mr. Muse has been resident in the region since 1993. He has a BA Hons degree from St. Lawrence University and an MBA from Harvard Business School.



Mr. David Do, Managing Director, VI (Vietnam Investments) Group

David Do is a Managing Director at VI Group, a Vietnam focused Private Equity firm. VI Group has investments in financial services, IT, manufacturing, logistics, media as well as travel and hospitality sectors.

David was previously a General Manager at Microsoft where he led Strategy, Mergers & Acquisitions, Investments and Joint Ventures for the Client, Server and Online Services divisions. His operating experience includes managing global retail, telecom, media, payments sectors for Microsoft's services businesses and well as serving as a member of the Board of Directors of MSNBC, CNBC, ninemsn and several companies in China, Australia, Mexico and the Middle East.

Prior to working at Microsoft, David was a member of the Founding Team at EachNet, the leading Chinese e-commerce firm which was acquired by eBay.

David has also worked at The Boston Consulting Group (BCG) and JP Morgan.

David has an MBA from Harvard University. He also holds a Bachelor of Commerce (Information Systems, Accounting) from the University of New South Wales.

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Mr. Alisher Ali Adjumanov, Managing Partner, Silk Road Management

Alisher Ali has over 15 years of investment management, investment banking and advisory experience in emerging and frontier markets of Eastern Europe and Eurasian countries including Russia, Kazakhstan, Ukraine, Uzbekistan, Azerbaijan and Mongolia. He has worked in major international financial centers such as New York, London, Zurich, Singapore and Hong Kong. Alisher is Founder of Silk Road Management, an investment management firm focused on investments in Mongolia and Central Asia. He is Chairman of Eurasia Capital, a pan-regional investment bank with major focus on Mongolia. He was Vice President of Auerbach Grayson & Co., a brokerage house in New York advising US institutional investors on portfolio investments in emerging markets in Europe, Middle East and Africa (EMEA). He was Head of Corporate Finance in Central Asia and the Caucasus at Ernst & Young as well as investment banker at Renaissance Capital in Moscow and Credit Suisse First Boston in Zurich and London. Alisher received his Master of International Affairs from Columbia University and an MBA from Oxford University.



Mr. Sergio Men, Partner, Eurasia Capital Partners

Sergio started his career with a Construction company under the Russian Presidential Executive Office in 1996, where he was working in the International Relations Department.

Mr. Men joined Eurasia Strategics in 1998 as Strategic and Government Relations Director. Within 5 years he had successfully completed a number of substantial projects assisting international companies develop their businesses in Russia and the CIS countries. In 2003 Sergio Men became Managing Partner of Eurasia Strategics and moved to Hong Kong. Since then Mr. Men has been advising leading Russian and CIS metallurgical and oil & gas companies seeking additional financial resources, as well as Asian investors interested in cross-border M&A strategies within the former Soviet Union.

Mr. Men has been also consulting various Government organizations in Hong Kong and in China. In 2007 when Eurasia Strategics established a joint venture with the Sallmanns Group (leading IPO and M&A valuation company), Mr. Men also became responsible for the valuation business of the Group within the Former Soviet Union.

In 2009 Sergio together with his Hong Kong and international partners started Eurasia Capital Partners - a Hong Kong based boutique investment banking and advisory firm focused on cross-border M&A deals in the former Soviet Union and Asia Pacific

Education: Hong Kong University (China Business Law, Asset & Business Valuation), Russian Military Academy of Economics, Finance and Law. SKOLKOVO EMBA 2012

Sergio speaks fluent Mandarin, English and Russian



Ms. Veronica John, President and CEO, IDFC Capital

Veronica L. John joined IDFC Capital as a CEO in February 2008. Presently, she is in the process of setting up a global emerging markets fund of funds business. Ms. John is a longstanding investor in emerging markets private equity funds in Asia. She has over 20 years of experience in international business and finance encompassing fund management, direct private equity investing, project management, privatization, and investment banking with a regional emphasis on Asia, Russia, Central Asia and Central Europe.

Previously, Ms. John was a Portfolio Director responsible for the Asia fund of funds portfolio of the CDC Group based in London. Prior to joining CDC, she was a Principal Investment Officer at the Asian Development Bank (ADB). At ADB, she was responsible for its private equity investment funds operations. Ms. John lived in Kazakhstan and worked in Central Asia from 1994-2002. During that time, she was a Vice President at Central Asian American Enterprise Fund and managed the Fund's Kazakhstan and Kyrgyzstan private equity and loan portfolios. Prior to that, she was a Project Director with Carana Corporation and responsible for the USAID project for small-scale privatization and post-privatization enterprise support.

Other positions held were in international corporate finance with American Management Systems, investment banking with Central Europe Capital and Graham Rogers & Hamilton, and investment promotion and consulting with the Arnold & Porter Consulting Company in connection with its joint venture with MOST in Russia.

Ms. John holds a Master of Business Administration from George Washington University, and a Bachelor's Degree in international studies and political science from Elmira College, United States.

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Mr. Mandar Jayawant, Managing Director, Mongolia Opportunities Capital

Mandar Jayawant is Managing Director at Mongolia Opportunities Partners. He is in the process of setting up a Mongolia-dedicated private equity fund focused on mining services and infrastructure. He was Asian Development Bank's Senior Country Economist and Deputy Country Director for Mongolia from 2005 to 2008. Mandar Jayawant has previously worked in China, Uzbekistan, the Philippines, and Indonesia. He is Chairman of the capital markets working group of the Business Council of Mongolia, has been a member of the Mongolian government's private sector development working group, and continues to advise the government and international financial institutions on private sector development in Mongolia. He has a Ph.D. in Applied Economics from Stanford University, an M.S. in Natural Resource Economics from Texas A&M University, and a B.E. in Mechanical Engineering from Pune University



Mr. Brian Schwarzwaldner, Partner, Private Equity Group, Ropes & Gray

Brian Schwarzwaldner is a partner in the Private Equity Group in Ropes & Gray's Hong Kong office. He has practiced in Asia since 2004, representing private equity and venture capital firms, investment banks and strategic investors in a broad range of cross-border business transactions, with an emphasis on private equity and M&A transactions involving Chinese businesses. Brian recently represented Bain capital in the US\$489 million sale of Feixiang Chemicals to Rhodia S.A. and TPG in both its investment in China Vogue and ShangPharma's initial public offering on the New York Stock Exchange.



Mr. Anthony Lau, Tax Partner, International and M&A Tax Services

Anthony Lau is a partner of our International and M&A Tax Services Group based in Hong Kong. Anthony specializes in Hong Kong and international tax planning. He regularly advises multinational clients on international tax issues associated with mergers and acquisitions, inbound and outbound investment, group restructuring and other cross-border transactions involving Hong Kong, the PRC and other Asia Pacific countries. Anthony was heavily involved in lobbying the Hong Kong Government to clarify the profits tax exemption for "offshore funds" before the exemption law was enacted by the Government in March 2006. He has been acting as a technical reviewer in assisting CCH to review its Hong Kong Master Tax Guide since 2008. Anthony is a regular contributor on tax articles to various tax journals, economic journals and newspapers. He is also a frequent speaker at external seminars. Professional Qualifications, Anthony is a member of CPA Australia, Member of the Young Accountants Association in Hong Kong, Fellow of the Hong Kong Institute of Certified Public Accountants, Fellow of The Taxation Institute of Hong Kong, Member of the tax committee of CPA Australia Greater China Division



Mr. Jean Eric Salata, Chief Executive Officer, Baring Private Equity

Jean Eric Salata, Chief Executive and Founding Partner of Baring Private Equity Asia, Chairman of the Investment and Portfolio Management Committees. Mr. Salata oversees all investment and divestment decisions made at the Firm, as well as its strategic direction. Mr. Salata has been responsible for the investment activity of the Firm since 1997 when he started the regional Asian private equity investment program for UK-based Baring Private Equity Partners Ltd. Mr. Salata later led the management buyout of this program in 2000 to establish Baring Asia as an independent Firm. Before that, Mr. Salata was a Director of Hong Kong based AIG Global Investment Corporation (Asia) Ltd., the Asian private equity investment arm of AIG. Before that, he was the Executive Vice President of Finance of Shiu Wing Steel, a Hong Kong based industrial concern, and prior to that a management consultant with Bain & Company based in Hong Kong, Sydney and Boston. Mr. Salata has lived and worked in Hong Kong since 1989, and graduated magna cum laude from the Wharton School of the University of Pennsylvania with a B.S. in Finance and Economics. Mr. Salata was the recipient of the Asian Venture Capital Journal's 2009 Private Equity Professional of the Year award and was recently elected to the board of directors of the Emerging Markets Private Equity Association (EMPEA).



Mr. George Raffini, Managing Partner, Headland Capital Partners

George Raffini joined Headland Capital Partners Limited, formerly HSBC Private Equity (Asia) in 1989, the year the firm raised its initial Asian private equity fund. He has been responsible for managing the business since 1998. Headland has advised funds with aggregate capital of approximately US\$3.4 billion and targets primarily middle-market, expansion capital, venture capital and buy-out investments, especially in Greater China, South Korea, Southeast Asia and India. Its most recent Asian private equity fund has capital of approximately US\$1.4 billion. Headland's 2009 Asian venture fund has capital of US\$230 million. Prior to joining Headland, Mr. Raffini was with Bain & Company, the U.S.-based management consulting firm. Before Bain, Mr. Raffini received an MBA from Harvard Business School.